

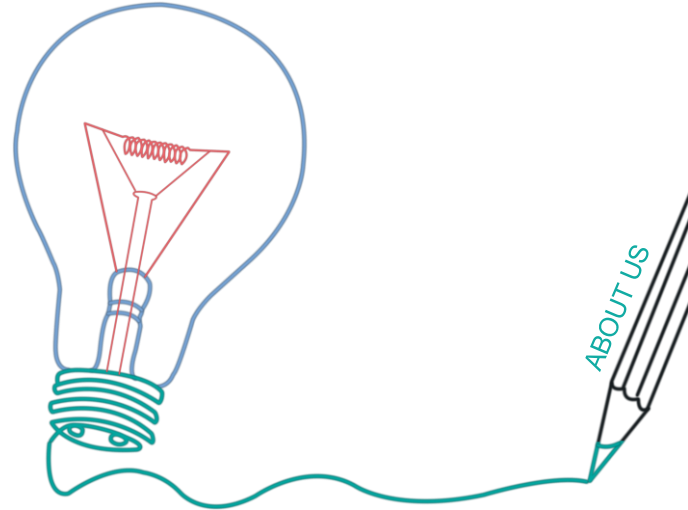
Management consultants at Inclusive Consulting not only help you in identifying areas for improvement but actually **partner** with you to implement solutions that enhance productivity and / or reduce cost, thereby taking you to new heights of **performance** and **profitability**.

i INCLUSIVE CONSULTING

taking you to new heights

Inclusive Consulting is a management consulting company based in UAE. The company provides quality consulting services to a wide range of customers dealing in manufacturing, consumer goods, trading and professional services. These consulting services can be provided to any of the departments of the organization e.g. administration, internal audit, HR, information technology, finance, marketing, inventory control, production and manufacturing etc.

Inclusive Consulting has qualified personnel with vast experience who provide customized solutions. Inclusive Consulting stands out by teaming up with the customers and keeping their business interest at the forefront.



INCLUSIVE CONSULTING

taking you to new heights

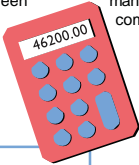


1. BUSINESS PROCESS REENGINEERING/AUTOMATION

if you always do what you always did, you will always get what you always got

It is common practice to continue to follow the procedures that have always been done a particular way in the past. Times change fast and continuous improvement is a necessity in today's competitive environment. We help you in reaching new heights by re-engineering the existing procedures to make them more efficient and effective, in light of best practices and automation techniques. If you just automate what you currently do, you will make the same mistakes faster.

There have been many cases where heavy investments were made in IT and in implementing performance has gone down instead of improving. computerized applications only to realize later that the



3. SOPs/ FLOWCHARTING

you are what you practice most

You need to ensure that all your employees consistently follow your business's "recipe for success". A repetitive process can only be sustained if it is properly documented. We use graphical representations, screen shots, flow-charts and step-by-step guides to make documentation user friendly. We also add value by providing our insights from industry best practices and standards.

2. INTERNAL POLICY FORMULATION

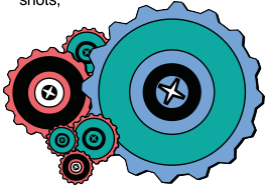
evolution is the law of policies

Policies provide a framework of principles within which an organization makes choices about how it operates. Clear policies make planning, prioritizing and decision-making easier for everyone. We can help in formulating policies on any number of topics: employment, financial investments, internal audits, risk management etc.

4. ORGANIZATIONAL RESTRUCTURING

there are no old roads to new directions

Organizational restructuring is the "change" in the operational or management strategy to ensure that strategic objectives are achieved. This generally includes increase or decrease in the number of management positions of the organization (i.e. outsourcing or right sizing etc.) or a shift in the operations of the organization keeping in consideration the market trends and competition. To make your restructuring successful we can first help you to develop an appropriate structure that best meets your strategic objectives and second, manage the change effectively.



5. BALANCED SCORECARDS

in God we trust. All others must bring data

As a first step, we help you develop Key Performance Indicators and design them into balanced scorecards so that you can measure performance in an easy to understand manner. After that, we can also help you identify the areas which require improvement and generate solutions to improve the performance to desired levels.

6. ADMINISTRATIVE PERFORMANCE ANALYSIS

you can't improve what you can't measure

Performance analysis is the first step when you are thinking of any improvement initiative. It requires a comprehensive review of current internal controls, risk management practices and compliance with policies and procedures. We use several data analysis techniques, including but not limited to, Six Sigma Tools.

7. STRATEGIC PLANNING

if you fail to plan, you plan to fail

Not only startups, but even existing organizations experiencing or targeting aggressive growth will need to develop and implement a strategic plan. The purpose is to bring absolute clarity about the goals of the organization so that all energies are focused in the same direction. We can help in developing clear strategic plans for you first and later can also help you in implementing those plans.



OUR SERVICES



ZAID B. ZEESHAN

CEO CPA, CISA, CGMA

Previously at senior management positions in **Deloitte & Touche (D&T USA)**, Baker Tilly International, Engro Corp, Engro Fertilizer, Engro Foods and Engro Eximp.

Also has vast experience working in the **USA**, including working at a **BIG 4 Accounting Firm**.

Areas of Expertise:

- Internal Auditing
- Financial planning and modelling
- Certified Six Sigma Green Belt
- Policies & Procedures
- KPI's & Balanced Scorecards
- Entity-wide Risk Management (ERM)
- Business Process Reengineering (BPR)
- Business Process Outsourcing (BPO)



ZEESHAN A. QURESHI

Chairman FCA (Eng. & Wales)

Partner of **PricewaterhouseCoopers (PwC PAK)** till March 2015 with **35 years** of service in the firm. Previously at senior management positions in Exxon Chemicals and Binder Hamlyn.

Also has vast experience working in the **UK**, including working at a **Large Accounting Firm**.

Areas of Expertise:

- Internal Auditing
- IT Systems / ERP review and audits
- Certified SAP FI Consultant
- Data Analysis
- Policies & Procedures
- Business Continuity Plans (BCP)
- Entity-wide Risk Management (ERM)
- Business Process Reengineering (BPR)
- Business Process Outsourcing (BPO)

Professional Members in:





OUR CLIENTS